

A background image showing three business professionals in a meeting. A woman on the left is looking at a laptop screen. Two men on the right are looking at the screen and talking. The image is semi-transparent, allowing the text to be overlaid.

WELCOME TO THE

QNET

FAMILY

Vihaan Direct Selling (India) Pvt. Ltd.

The QNET Sales Incentive Plan

Acquire

- Retail Profit Margin
- Early Payout

Repeat

- Step Sales Incentive
- Repeat Sales Incentive

Rise

- Monthly Rank Advancement & Maintenance

Retain

- Rank Maintenance Bonus
- Year-Round Incentives

Enjoy year-round incentives!

Words You Should Know:

Distributor

People above the age of 21 years on the date of registration or a legal entity entitled to do business with eligibility to enter into a business contract.

Retail Profit Margin

The term means the difference between the Retail Price and the Distributor Discounted Price of a product of the Company before tax and any shipping and handling charges

tracking centre (TC)

The term used to describe your business account

Sales Incentive

means material remuneration given to an individual in exchange of acting in a particular way

QNET Sales Incentive Plan

means the QNET Marketing and Compensation Plan that allows a Distributor to earn Sales

Product Sales Volume (PSV)

Distributor earns whenever they achieve 3,000 BV on their Lower Volume Team

Step Sales Incentive

This means the Sales Incentive paid to a Qualified and Activated Distributor according to his/her GBV on the Lower Volume Team and Compensation Level.

Repeat Sales Incentive

This term means Sales Incentive derived from accumulated Repeat Sales Points.

Group Business Volume (GBV)

This term means means the total BV accumulated in both left and right Downline Groups of a TC.

The Company gives sales incentive(s) only to distributors who have personally promoted QNET products to others through and made successful product sales.

Get Started:



QUALIFY



ACTIVATE



EARN, REPEAT, GROW

1 Qualify

Know QNET and understand the Direct Selling industry and get trained by QNET professionals.



Products are subject to availability.

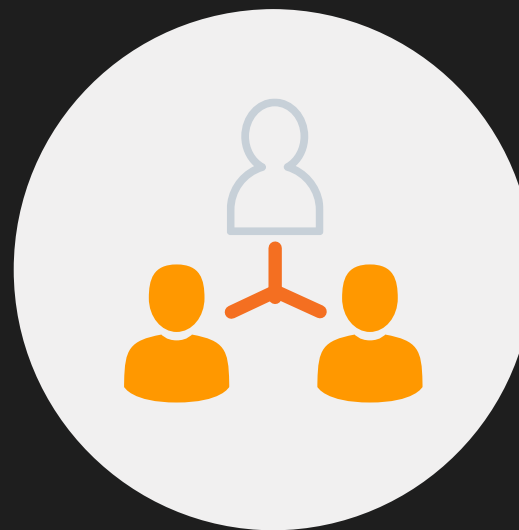
2 Activate

Facilitate the sale of products to Retail Customer(s) and / or to Direct Referrals to activate

1. Buy, use, sell the products and start to earn.



2. Sell and refer QNET products to achieve rank advancement and maintenance requirements

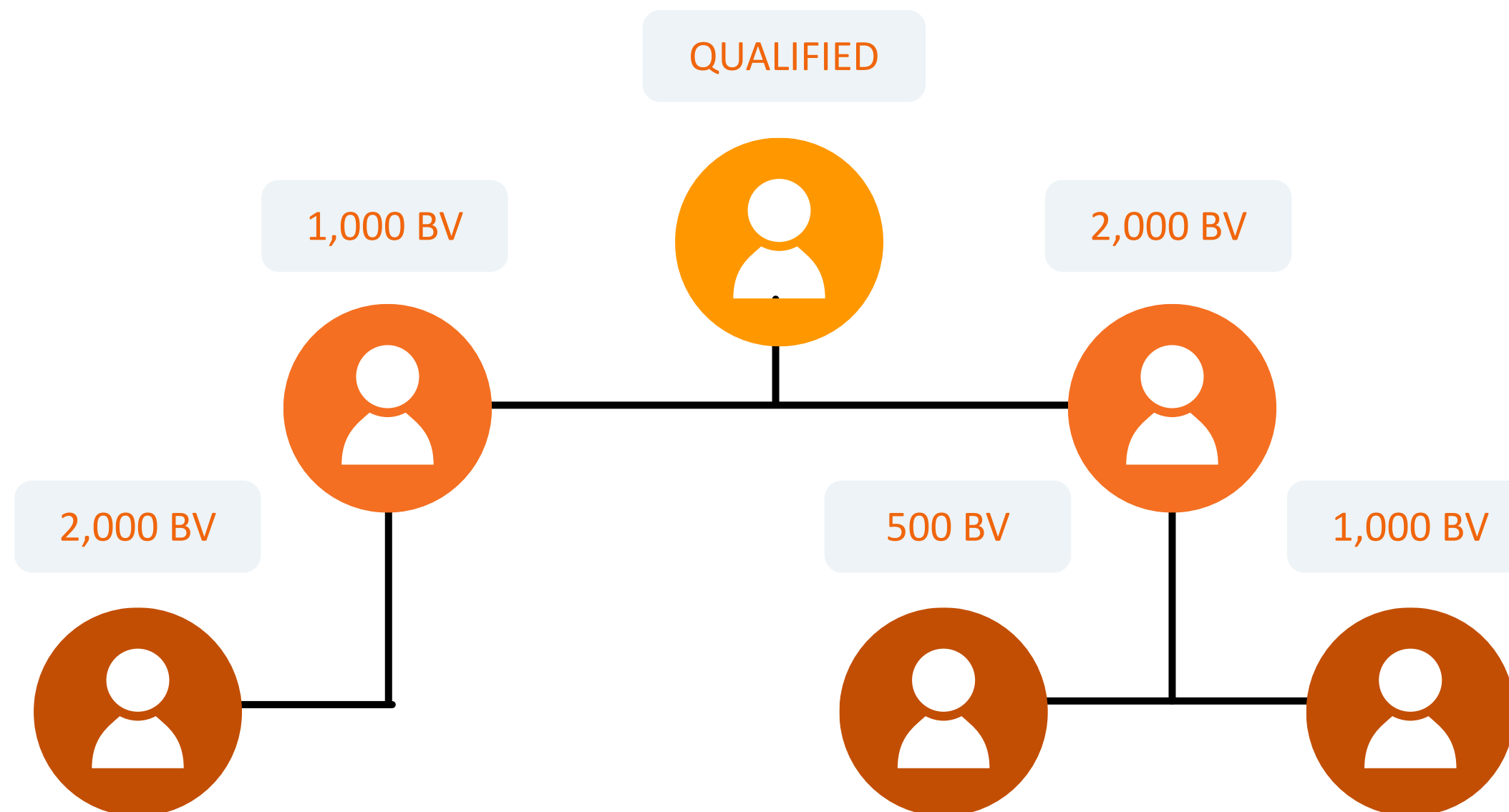


3. Maximize Commission Earnings. Have your downlines advance in rank and maximize through their commission earnings



3 Earn, Repeat, Grow

Facilitate the sale of products to Retail Customers or build your sales team to earn STEP SALES INCENTIVE.



This scenario is for reference only.

Earn from the QNET Sales Incentive Plan:

Distributors can earn commissions and incentives in various ways

After successful registration as a QNET Distributor, he or she can immediately start earning commissions and incentives from his /her retail sales and/or sales to his or her new Direct Referrals without meeting additional requirement. We refer to this as the RETAIL PROFIT MARGIN.

If he or she wishes to earn additional commissions and incentives from the same Retail sales and sales to Direct Referrals, he/she must have at least minimum 50 RSP from those retail sales that he/she made. This type of commission / incentive is called REPEAT SALES INCENTIVES.

NOTE: The 50 RSP is OPTIONAL AND NOT MANDATORY.

A QNET Distributor is given more opportunities to earn higher commissions and incentives if two or more of his retail customers or new Direct Referrals have made sales of minimum of 500 BV each.

This type of commission / incentive is called STEP SALES INCENTIVES.

NOTE: This requirement is not mandatory and even in its absence, distributors would continue to earn the Retail Profit Margin and Repeat Sales Incentives

Acquire

Retail Profit Margin

RETAIL PROFIT MARGIN (RPM) is the difference between the distributor price and Maximum Retail Price (MRP) of a product of the Company before tax and any shipping and handling charges. It is awarded only to distributors who sell Company's products to consumers and new directly acquired distributors.



This scenario is for reference only.

Acquire

Early Payout

EARLY PAYOUT OPTION (EPO) is designed to support new distributors by qualifying them to earn advanced, partial payments of INR 3,500 of the first Step Sales Incentive (SI).

This is only applicable for:
Eligible Bronze Star and Silver Stars
Distributors who Qualified by selling products to consumers or by buying products for personal use.
Distributors who made sales of QNET product with 500 PSV each, to two (2) directly acquired distributors.

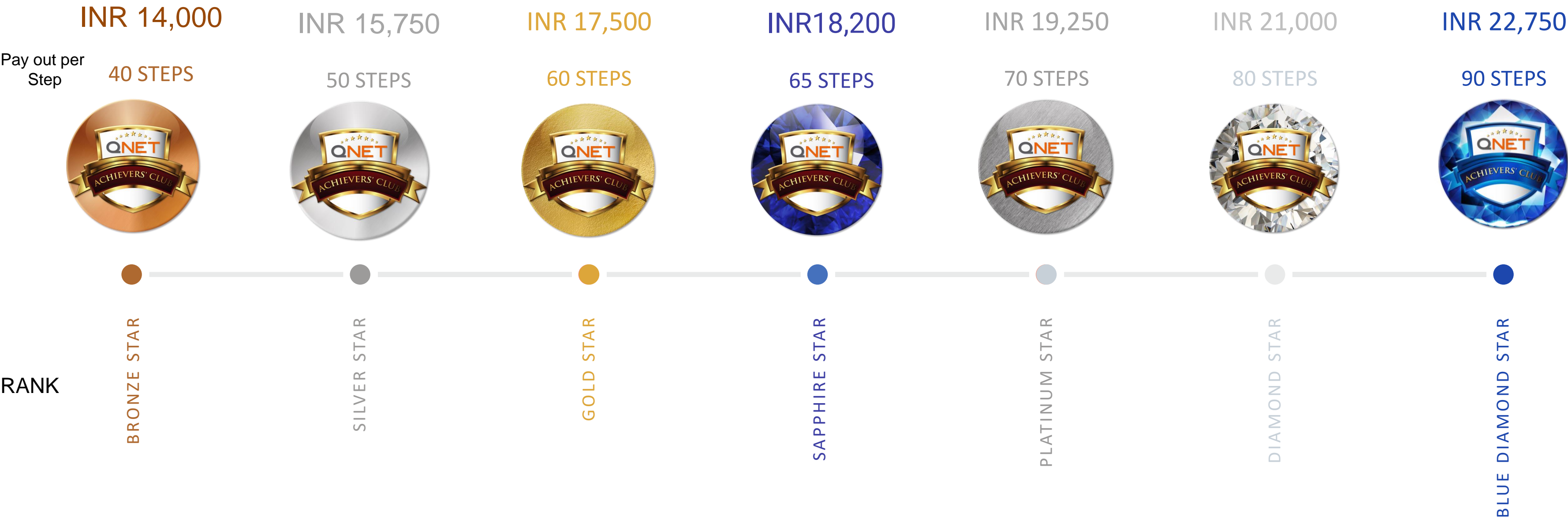
| Group Product Business Volume in any Lower Volume Leg (GBV) | BRONZE STAR EARLY PAYOUT | SILVER STAR EARLY PAYOUT | TIMEFRAME |
|---|--------------------------|--------------------------|---|
| 1000 BV | INR 3,500 | INR 3,500 | Distributor must achieve the first 1,000 GBV lower volume team within the first 4 weeks from his/her date of registration |
| 1000 BV | INR 3,500 | INR 3,500 | Distributor must achieve second 1,000 GBV lower volume team within the first 6 weeks from his/her date of registration |
| 1000 BV | INR 7,000 | INR 8,750 | -- NA -- |

*Early Payout applies only to the first step achieved in primary TC, cycle 1. If you advance to Silver Rank before the 3rd 1000 BV, you will receive an early payout of INR 7,000 instead of INR 8,750.

Repeat

Earn More

STEP SALES INCENTIVE is given to eligible distributors for every 3,000 Group Business Volume (GBV) that he/she achieves on his/her lower volume sales team.



Repeat

What are REPEAT SALES INCENTIVES?

REPEAT SALES INCENTIVES (RSI). These are points that an active distributor earns upon purchasing QNET products for personal consumption or selling products to downlines up to 10 levels below his/her line of referral ship.

There are three (3) ways to earn RSP:

1. His/her personal purchase(s).
2. Product sales to downlines within the distributor's sales team.
3. Product sales to consumers or Retail Customers

A distributor can choose to maintain 50 RSP every month either from retail sales or personal purchases of any QNET product to earn Repeat Sales Incentives.

Repeat

Earn More with RSP

REPEAT SALES INCENTIVES (RSI) are cash converted from the RSP earned by a distributor from his/her downlines up to 10 levels.

| RANK | Distributor | BRONZE STAR | SILVER STAR | GOLD STAR | SAPPHIRE STAR | PLATINUM STAR | DIAMOND STAR | BLUE DIAMOND STAR |
|----------------|-------------|-------------|-------------|-----------|---------------|---------------|--------------|-------------------|
| RSI Pay Levels | 5 Levels | 5 Levels | 5 Levels | 6 Levels | 7 Levels | 8 Levels | 9 Levels | 10 Levels |

RSP is automatically converted into cash on a weekly basis. √ 10,000 RSP = INR 21,000
You must have at least 50 Personal RSP to earn Repeat Sales Incentive

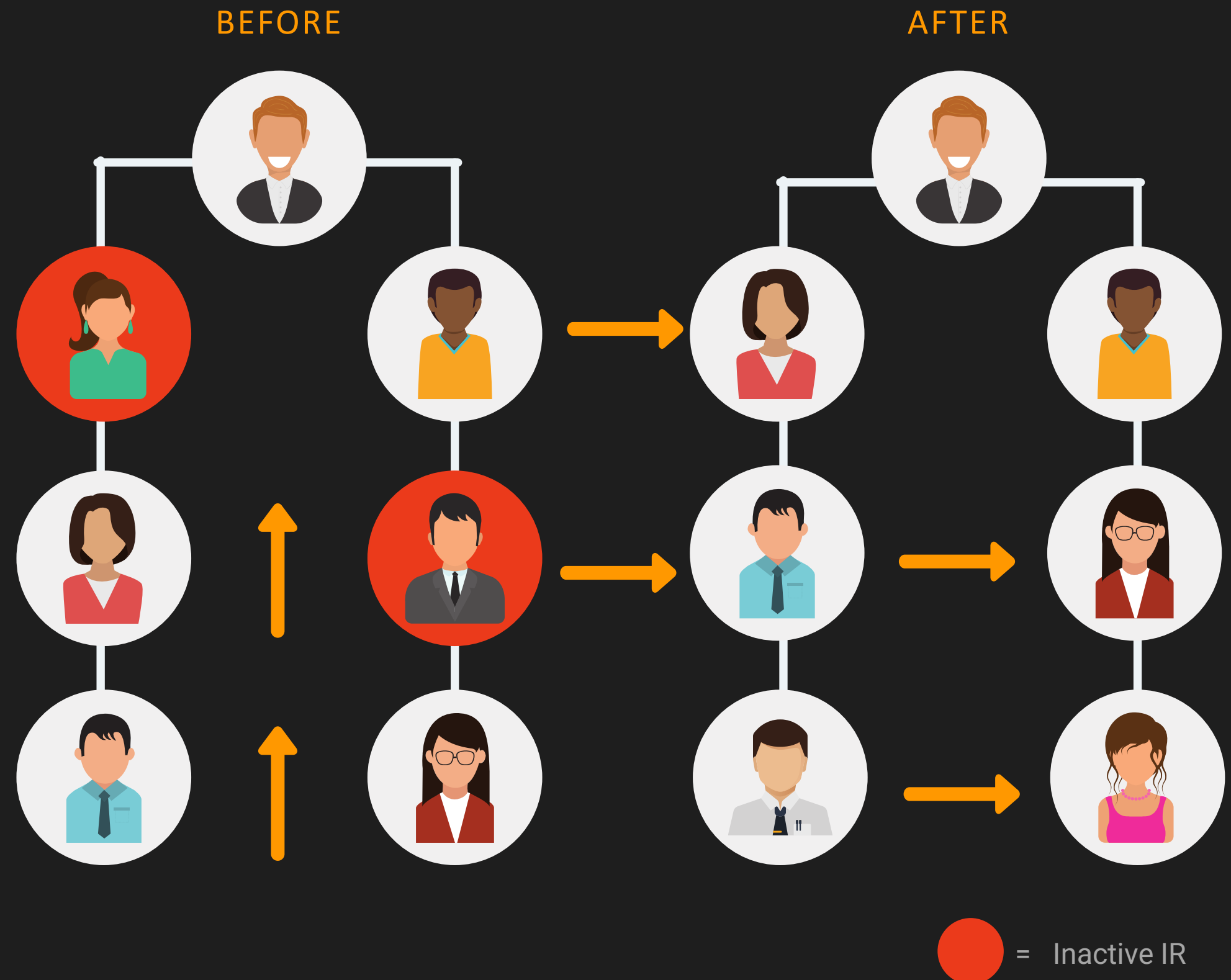
Repeat Sales Incentive Projection

Each distributor purchased a product with 50 RSP each.
An active distributor earns RSP from certain pay levels based on his/her current pay rank.

| Level | Distributor | Bronze Star | Silver Star | Gold Star | Sapphire Star | Platinum Star | Diamond Star | Blue Diamond Star |
|----------------|-------------|-------------|-------------|-----------|---------------|---------------|--------------|-------------------|
| 1 (Personal) | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 |
| 2 (Double RSP) | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| 3 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 |
| 4 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 |
| 5 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 |
| 6 | | | | 50 | 50 | 50 | 50 | 50 |
| 7 | | | | | 50 | 50 | 50 | 50 |
| 8 | | | | | | 50 | 50 | 50 |
| 9 | | | | | | | 50 | 50 |
| 10 | | | | | | | | 50 |

Understanding INACTIVE Status

- Inactive Status is when a distributor does not meet the minimum monthly 50 RSP maintenance requirement for his/her current pay rank. Active distributors below that distributor will move up to temporarily fill his/her position and will earn the Repeat Sales Points (RSP) from downlines within his/her network or line of acquired distributors
- Distributor who has an inactive status will NOT accumulate nor earn Repeat Sales Incentive.
- Inactive distributors will still earn commissions from his/her Retail Sales without meeting additional requirement





Rank Maintenance Bonus

MONTHLY RANK ADVANCEMENT AND MAINTENANCE
Capitalise on your learnings and maximise on your earnings!

Best Distributor practices to promote Monthly Rank Advancement and Maintenance:

INVEST TIME AND SALES EFFORTS

- Phone Calls
- Personal Meetings
- Organize Business Presentations using official QNET presentations and training materials.

GROW YOUR SALES TEAM

- Friends
- Family and Relatives
- Social Media

Rise

RANK ADVANCEMENT AND MAINTENANCE

The QNET Distributor Hierarchy Structure



Rise



HOW TO BECOME A BRONZE STAR



QUALIFY

To be qualified, a registered Distributor must have at least 500 BV from Retail Sales or product purchases for personal consumption.

Attend QNET Trainings focusing on:

- Business Orientation
- Sales Incentive Plan
- Policies & Procedures
- Code of Ethics



ACTIVATE

- Get QUALIFIED in the QNET Sales Incentive Plan by buying and using product(s) with at least 500 PSV.
- Sell any products to two (2) new directly acquired distributors with at least 500 PSV each.



EARN, REPEAT, GROW

Earn INR 14,000 per Step. Maximum 40 Steps per sales week.

Move up to the next level! Achieve Silver Star rank and earn more weekly. Check out your Rank Dashboard in your Virtual Office to see how!

Distributors need to achieve 50 Personal RSP to be eligible to earn Repeat Sales Incentives . This is OPTIONAL and NOT MANDATORY*

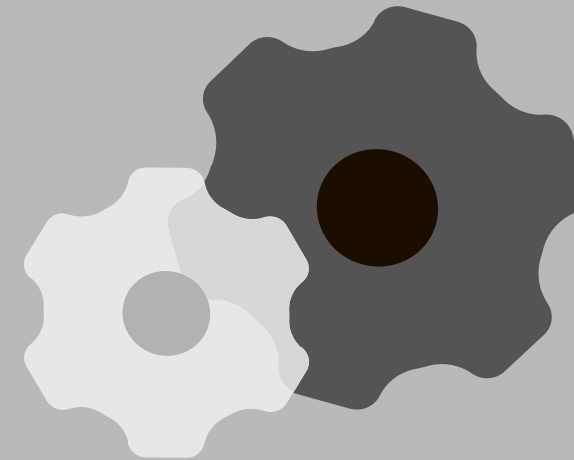
*Rise*

HOW TO BECOME A SILVER STAR



50 PERSONAL RSP

You must have at least 50 Personal RSP.
You can earn Repeat Sales Incentives (RSI) by purchasing selected QNET products for personal use or by facilitating the sales of QNET products to Direct Referrals and downlines within the line Of Sponsorship up to 10 levels.



2 QUALIFYING OPTIONS

Option 1:
3 Qualified Direct Referrals with at least 500 PSV each or
Option 2:
2 Qualified Direct Referrals with at least 1000 PSV each



BRONZE STAR

You must have achieved the Bronze Star rank to qualify for the Silver Star rank.

Distributors need to achieve 50 Personal RSP to be eligible to earn Repeat Sales Incentives . This is OPTIONAL and NOT MANDATORY*

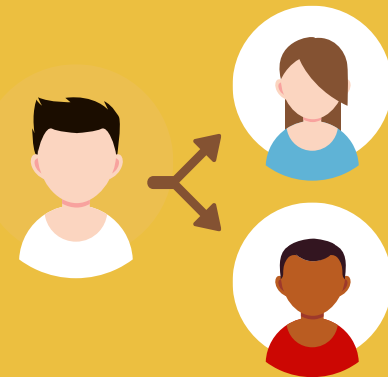


HOW TO BECOME A GOLD STAR



50 PERSONAL RSP

Must have at least 50 Personal RSP from product sales. Attend Training Of Trainers (TOT) Training and do sales follow-up with your customers, prospects and downlines.



500 DIRECT PSV

Must have at least 500 Direct PSV from product sales to retail customers or directly acquired distributors.



600 GROUP RSP

Achieve at least 600 Group RSP from product sales to downlines within your line of referralship.



2 STEPS

Must have at least 2 steps. Earn one step when you achieve at least 3,000 Group BV in any Lower Volume Team.



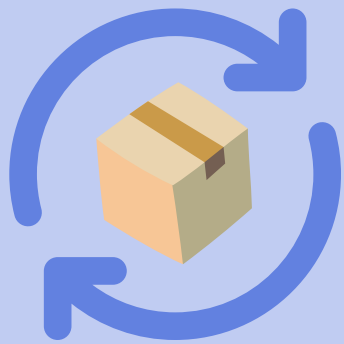
SILVER STAR

You must have achieved the Silver Star rank to qualify for the Gold Star rank.

Distributors need to achieve 50 Personal RSP to be eligible to earn Repeat Sales Incentives.*

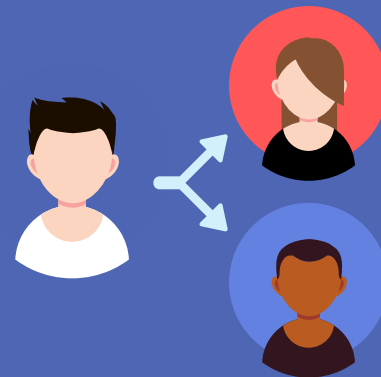


HOW TO BECOME A SAPPHIRE STAR



50 PERSONAL RSP

Must have at least 50 Personal RSP from product sales. Conduct Training Of Trainers (TOT) Training and do sales follow-up with your customers, prospects and downlines.



1,000 DIRECT PSV

Must have at least 1,000 Direct PSV from product sales to retail customers or directly acquired distributors.



2,000 GROUP RSP

Achieve at least 2,000 Group RSP from product sales to downlines within your line of referralship.



40 STEPS

Earn 40 step commission by having a minimum of 120,000 BV on lower volume leg.



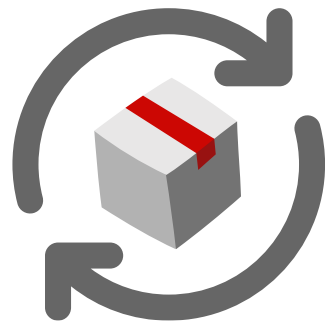
5 DOWNLINES WITH GOLD STAR PAY RANK OR ABOVE

- Must have achieved the Gold Star rank.
- Have 5 downlines with Gold Star pay rank within the line of sponsorship and above.

**Sales from directly referred Retail Customers and Personal Purchases. Distributors need to achieve 50 Personal RSP* to be eligible to earn RSI Commissions.*

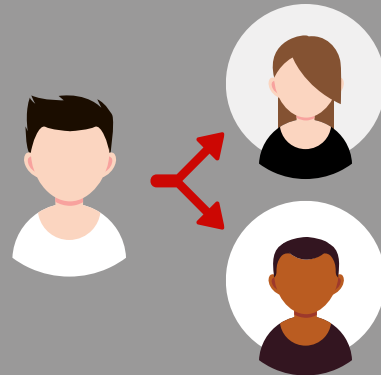


HOW TO BECOME A PLATINUM STAR



50 PERSONAL RSP

- Have at least 50 Personal RSP from product sales.
- Conduct Training Of Trainers (TOT) Training and do sales follow-up with your customers, prospects and downlines.



1,000 DIRECT PSV

Must have at least 1,000 Direct PSV from product sales to retail customers or directly acquired distributors.



5,000 GROUP RSP

Achieve at least 5,000 Group RSP from a minimum of 2 legs with a maximum of 2,500 GRSP each from product sales to downlines within your line of referralship.



CONSISTENCY

You must fulfil all Platinum Star rank requirements for a minimum of 2 consecutive months.



HELP YOUR DOWNLINES ACHIEVE HIGHER RANKS

- Must have achieved the Sapphire Star rank.
- Have 5 downlines with Sapphire Star pay rank or above AND 10 downlines with Gold Star pay rank and above within your line of referralship.



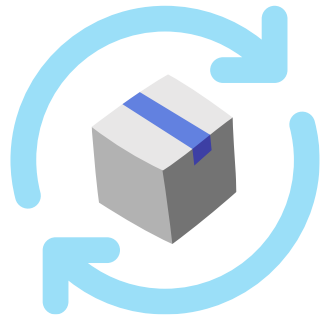
120 STEPS

Achieve 120 steps to become a Platinum Star or to maintain the Platinum Star rank every sales month

**Sales from directly referred Retail Customers and Personal Purchases. Distributors need to achieve 50 Personal RSP* to be eligible to earn RSI Commissions.*

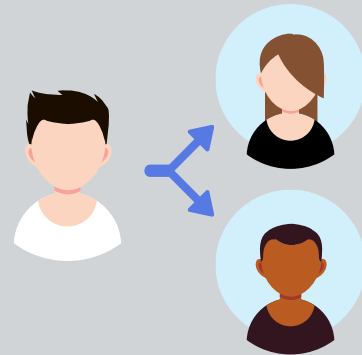


HOW TO BECOME A DIAMOND STAR



50 PERSONAL RSP

- Have at least 50 Personal RSP from product sales.
- Conduct Training Of Trainers (TOT) Training and do sales follow-up with your customers, prospects and downlines.



2,000 DIRECT PSV

Must have at least 2,000 Direct PSV from product sales to retail customers or directly acquired distributors



15,000 GROUP RSP

Achieve at least 15,000 Group RSP from a minimum of 2 legs with a maximum of 7,500 GRSP each from product sales to downlines within your line of referralship.



CONSISTENCY

You must fulfil all Diamond Star rank requirements for a minimum of 2 consecutive months.



HELP YOUR DOWNLINES ACHIEVE HIGHER RANKS

- Must have achieved the Platinum Star rank.
- Have 15 downlines with Sapphire Star pay rank or above (maximum of 11 from any side of TC 001, any downline) AND;
- 1 downline with Platinum Star pay rank and above within your line of referralship.



200 STEPS

Achieve 200 steps to become a Diamond Star or to maintain the Diamond Star rank every sales month

**Sales from directly referred Retail Customers and Personal Purchases. Distributors need to achieve 50 Personal RSP* to be eligible to earn RSI Commissions.*

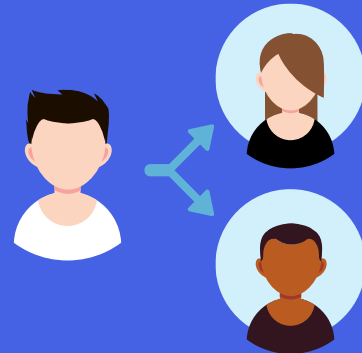


HOW TO BECOME A BLUE DIAMOND STAR



50 PERSONAL RSP

Must have at least 50 Personal RSP from product sales. Conduct Training Of Trainers (TOT) Training and do sales follow-up with your customers, prospects and downlines.



3,000 DIRECT PSV

Must Have at least 3,000 Direct PSV from product sales to retail customers or directly acquired distributors.



20,000 GROUP RSP

Achieve at least 20,000 Group RSP from a minimum of 3 legs with a maximum of 7,500 GRSP each from product sales to downlines within your line of referralship.



CONSISTENCY

You must fulfil all Blue Diamond Star pay rank requirements for a minimum of 3 consecutive months.



HELP YOUR DOWNLINES ACHIEVE HIGHER RANKS

- Must have achieved the Diamond Star rank.
- Have 10 downlines with Platinum Star pay rank or above (maximum of 7 from any side of TC 001, any downline) AND;
- 2 downlines with Diamond Star pay rank and above within your line of referralship.



320 STEPS

Achieve 320 steps to become a Blue Diamond Star or to maintain the Blue Diamond Star rank every sales month.

**Sales from directly referred Retail Customers and Personal Purchases. Distributors need to achieve 50 Personal RSP* to be eligible to earn RSI Commissions.*

Retain

Rank Maintenance Bonus

| RANK MAINTENCE BONUS (6 CONSECUTIVE MONTHS) | DIAMOND STAR | BLUE DIAMOND STAR |
|--|--------------|-------------------|
| | INR 7,00,000 | INR 21,00,000 |

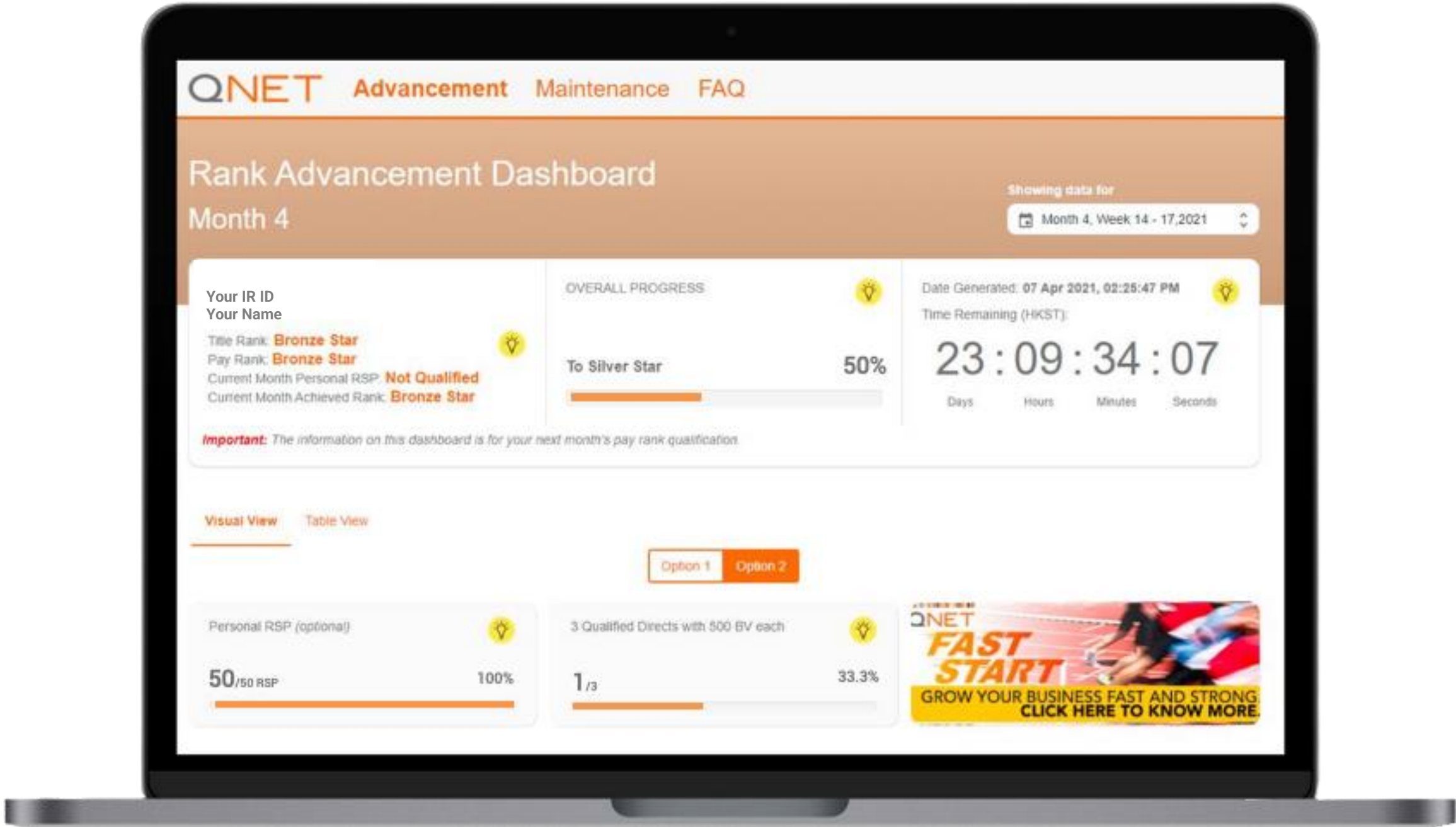
Year-Round Incentives

Earn rewards, points, and incentives tied to regular and ongoing product promotions and cash incentives.



Your Rank Dashboard

Your Rank Dashboard in the Virtual Office gives you up-to-date information regarding your rank advancement progress and maintenance performance.



This scenario is for reference only.

QNET celebrates milestones and leadership with RISE:



RECOGNITION



INCENTIVES



SPECIAL AWARDS



EVENTS



Recognition

We recognize hard work.

Get your success story featured on QNET official channels and publications, as well as V-Con Stage recognition*. We recognize your efforts and spread the word so others will recognize you too!

Incentives

We reward accomplishments.
**QNET rewards accomplishments by incentivizing
hardworking distributors for their sales efforts.**

Special Awards

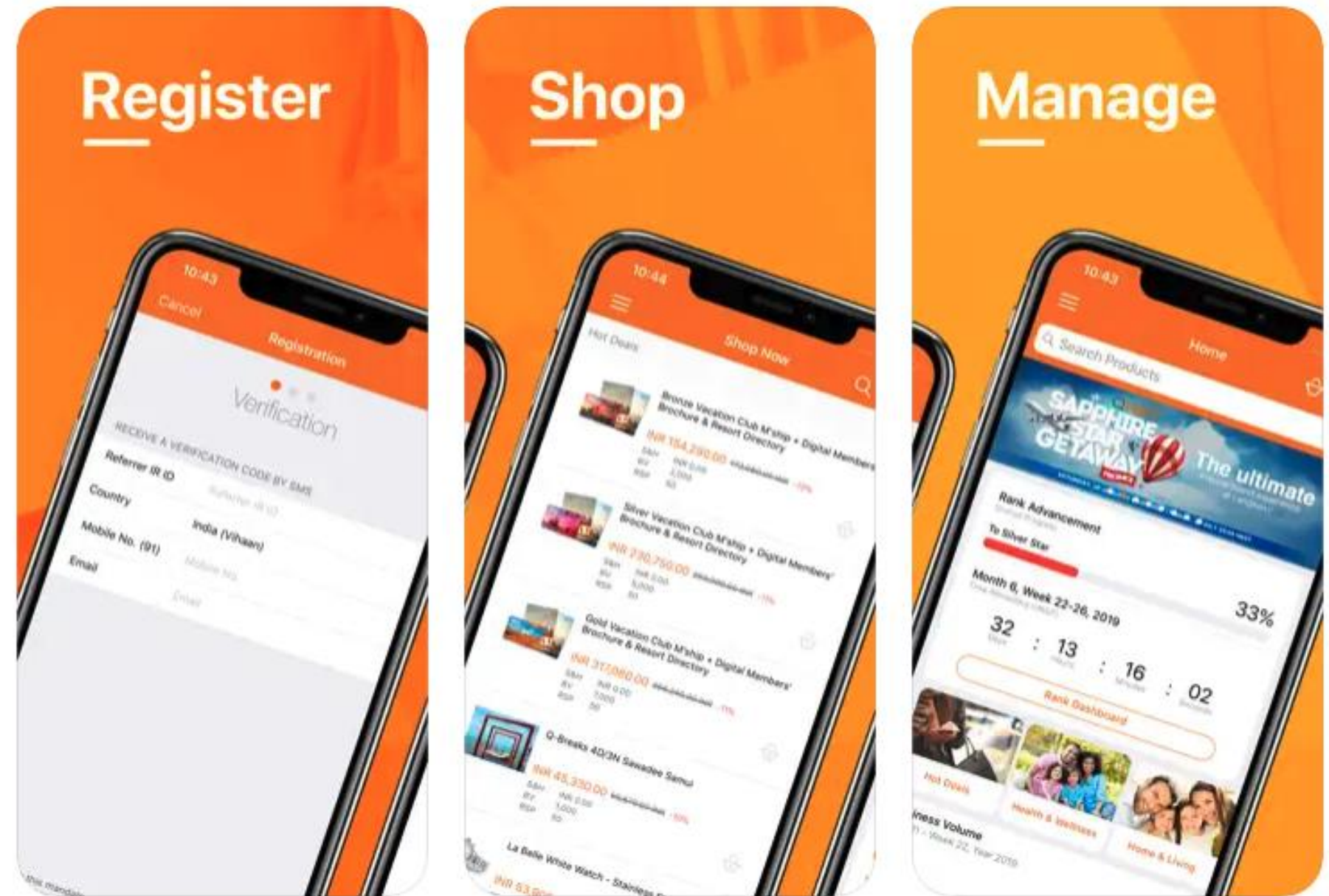
We honour milestones.

Earn exclusive Rank pins* and limited-edition merchandise**

Events

We celebrate your achievements in global and regional events where you and your sales can come together

Download the **QNET**
Mobile IN App
today.



A background image showing three business professionals in a meeting, with a city skyline visible through a window in the background. The image is overlaid with a semi-transparent blue filter.

QNET

COMPENSATION PLAN