COMPENS8
WAYS TO EARN

COMPENSATION PLAN

COMPENS8

DIFFERENT WAYS TO EARN

COMPENS8

1. Retail Profit
2. Repeat Sales Point (RSP)
3. Early Payout
4. First Purchase Profit
5. Dynamic Commission
6. Rank Advancement Bonus
7. Year-Round Rewards
8. Travel Incentive

IR = RI

INDEPENDENT REPRESENTATIVE = RECURRING INCOME

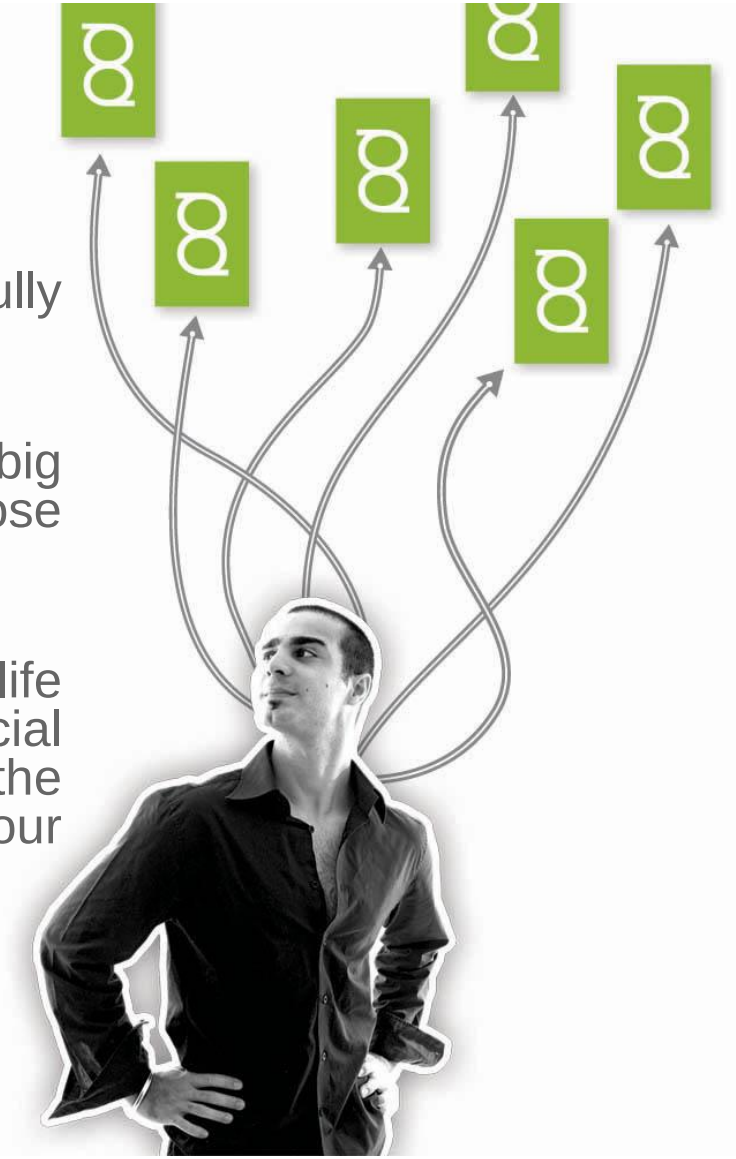
By becoming a QNET Independent Representative,
you have given yourself the unlimited opportunity of Recurring Income through repeat purchases and retail sales.

QNET Community

- QNET is one of the fastest-growing online shopping and business community.
- Home to the best lifestyle products in the right business, our prestigious compensation plan is the heart of your QNET career as an Independent Representative (IR).
- Because our expanding community of customers and distributors are our most important asset, we ensure to offer the most dynamic and innovative plan in the direct selling profession.

QNET Opportunity

- With 8 different ways, QNET is a powerfully rewarding opportunity.
- The QNET business opportunity means big business for you. Dream big, act with purpose and passion. The rewards will follow!
- Whether you want to enhance your life through great products, to achieve financial freedom to support your family, to travel the world, to get more out of life… your opportunity lies with QNET.



Your journey through the QNet community to achieve the business opportunity.

START HERE

Enrol, Qualify & Activate your Account

DO THIS

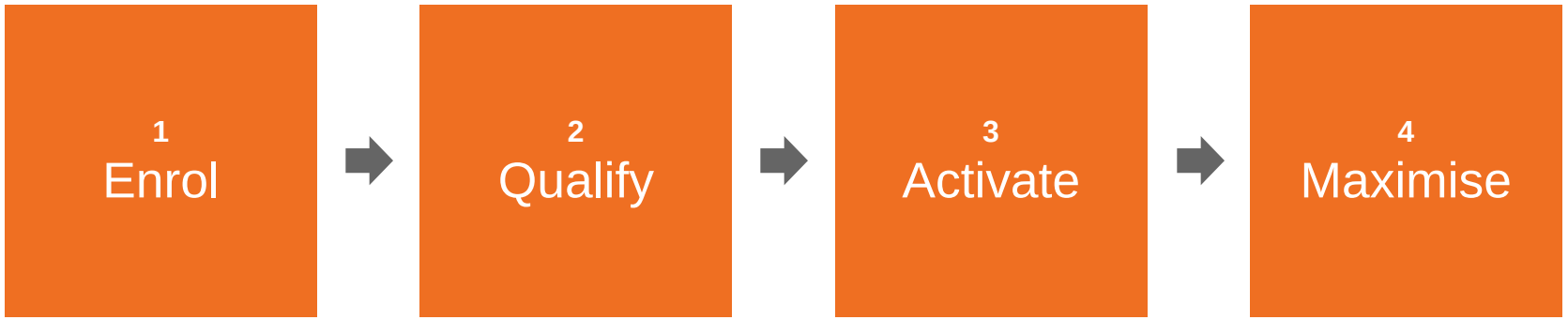
- Sponsor IRs who BUILD and Retail Customers who BUY
- Maintain your own activity and quarterly requirement
- Be a loyal satisfied user of your own products and services
- Progress through the QNET Star Ranks

GET THIS

- Retail Profit
- Repeat Sales Points
- Early Payout
- First Purchase Profit
- Dynamic Commission
- Rank Advancement Bonus
- Year-Round Rewards
- Travel Incentives

HOW DO I START?

GETTING STARTED IS SIMPLE



Enrol

- Enrol online for Free through www.qnet.net.vn

- Receive access of the following online services
  - Downloadable Business Planner
  - Product Portfolio
  - Access to your Virtual Office
  - QNET Life Site
  - Access to three virtual Stores
  - Business, marketing, tools

- Receive IR Account upon enrolment which is the foundation of your business.

Qualify

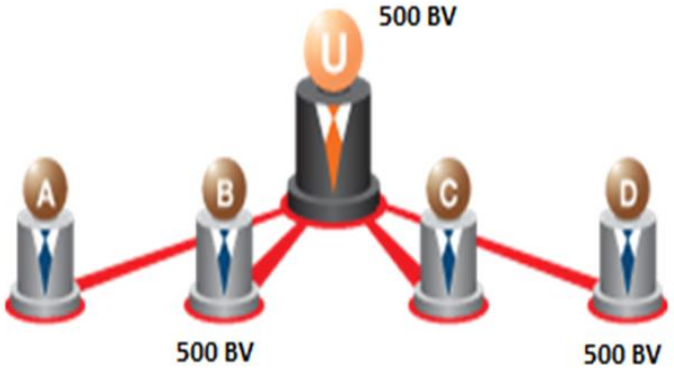
- Qualify your IR Account with 500BV either from Retail Purchase or Personal Purchase.

Activate

- To Activate means a Qualified IR has to accumulate a minimum volume of 500BV each generated from two (2) Qualified Direct Referrals.

Activation Method 1

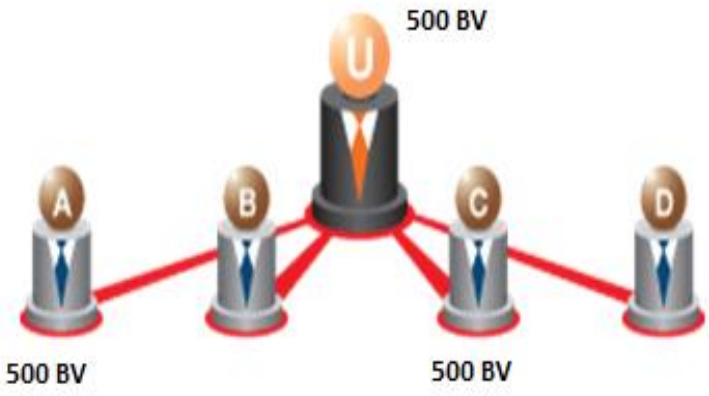
Activation Method 2



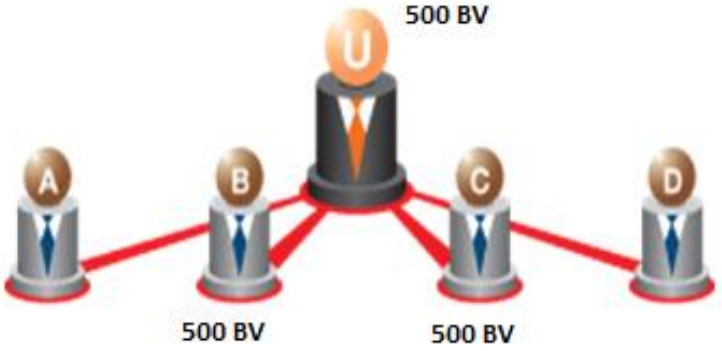
*500 BV is either from IR's personal purchase or retail purchase of QNET products

Activation

Activation Method 3



Activation Method 4



*500 BV is either from IR's personal purchase or retail purchase of QNET products.

Maximise

Move to action as you build and lead a network of people who share the same dreams and goals as you. By progressing through the QNET Star Ranks, you can maximise your business opportunities and enjoy a richer and fuller lifestyle as a member of the growing QNET community.

COMPENS8

DIFFERENT WAYS TO EARN

Q1 Retail Profit

Q2 Repeat Sales Points

Q3 Early Payout

Q4 First Purchase Profit

Q5 Dynamic Commission

Q6 Rank Advancement Bonus

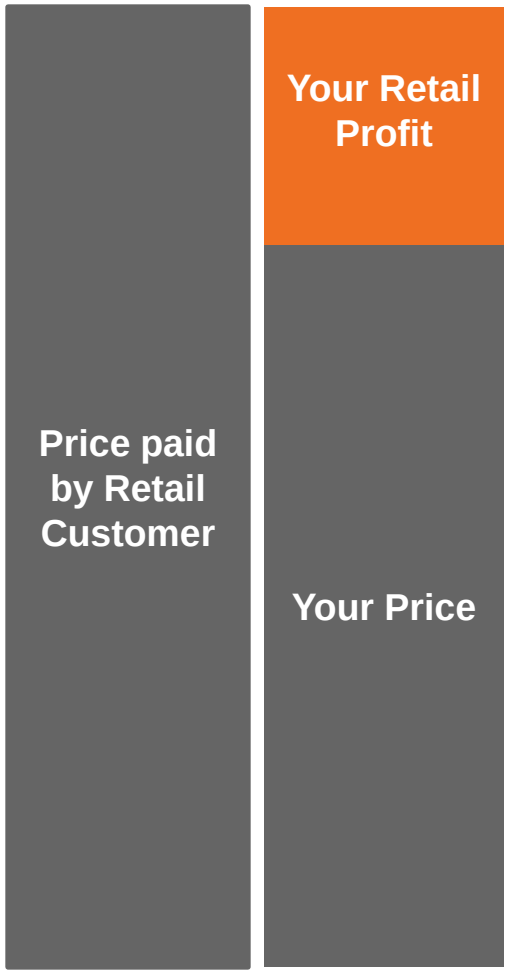
Q7 Year-Round Rewards

Q8 Travel Incentives

Q1 Retail Profit

- Selling QNET products directly to your Retail Customers is the cornerstone of a solid foundation for your business.

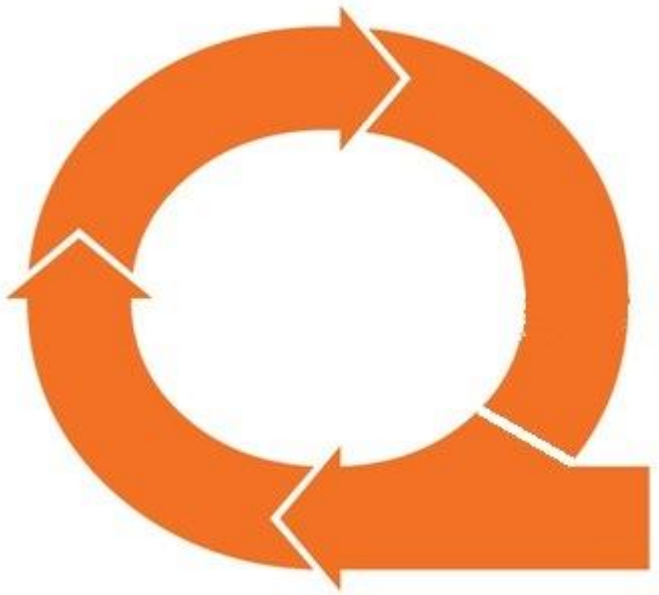
- When you refer a Retail Customer who purchases from the Company, you receive the Retail Profit, which is the difference between your customer's Retail Price and your discounted price as an IR.



Q2 Repeat Sales Points

- Active direct Referrers up to 3 levels are entitled to the Repeat Sales Points earned from the sale of repeat products from Retail Customers or Referrals.

- Repeat Sales Points are automatically computed and you can easily manage them in your Virtual Office.



Direct Referrer Level II
Receives Repeat Sales Points

Direct Referrer Level III
Receives Repeat Sales Points

Direct Referrer Level I
Receives Repeat Sales Points

IR or Retail Customer
Purchases Products

Repeat Sales Points (RSP)

- **Definition**: Points earned from repeat sales. These points are convertible either into Cash or BV.
- An active IR earns RSP by selling products from the QNET Repeat eStore to Retail Customers or from Personal Purchases of their sponsored Downlines as deep as three levels.
- Points not converted into BV will be automatically converted into cash if not redeemed within six (6) months.
- BV converted from RSP is credited to the IR's BV Bank for Dynamic Commission calculation.

Definitions & Rules

RSP Conversion to Cash and BV

RSP	Cash equivalent*	BV equivalent
60	VND 210,000	20 BV
300	VND 1,260,000	160 BV
600	VND 3,150,000	320 BV
1,000	VND 6,300,000	900 BV

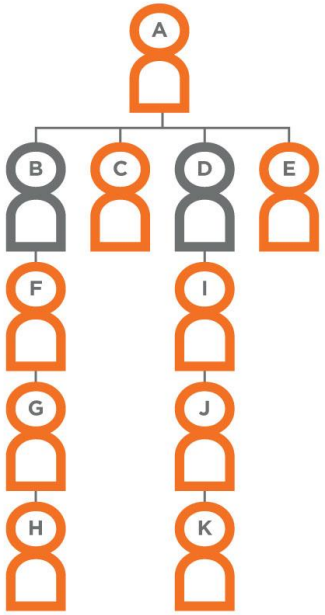
*RSP will automatically be converted into cash (VND) after six (6) month and directly credited to the IR Q Account. Any remaining RSP will be converted into cash using a proportion based on 60 RSP.

Compression Creates Excitement!

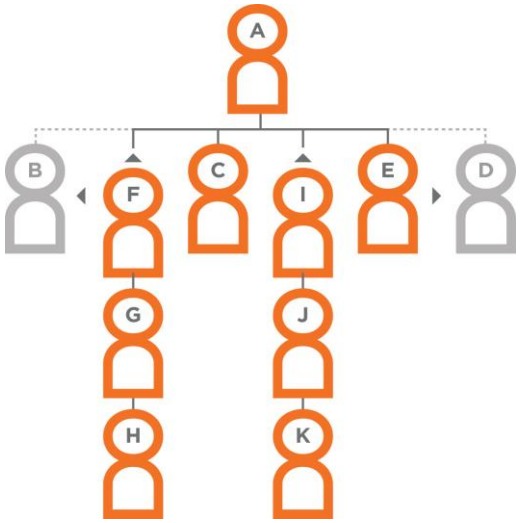
When an IR misses the quarterly requirement, active IRs from below temporarily move up to replace them.

QNET pays producers!

Before Compression



After Compression



IR Quarterly Requirement Achieved?

Yes = Active IR

No = Inactive IR

NOTE: B and D are temporarily replaced by F and I but will resume their positions once they achieve their quarterly requirements.

Q3 Early Payout

An IR is entitled to early payout commission upon achieving the required qualifying BV for Group Business Volume. This early payout only applies to first level commission.

Group Business Volume (GBV)	Dynamic Commission (VND)	Qualifying Requirements	Time Frame
2,000 BV	VND 1,050,000	Two(2) Qualified Direct Referrals	IR must achieve the required Group Business Volume within the first 4 weeks from the IR's registration date
2,000 BV	VND 1,050,000	Two(2) Qualified Direct Referrals	IR must achieve the required Group Business Volume within the first 6 weeks from the IR's registration date
2,000 BV	VND 2,100,000	Two(2) Qualified Direct Referrals	N/A

*This illustrates Early Payout of IR under Bronze Star Rank and this is one-time payment.

Q4 First Purchase Profit

As a Referrer, you will receive the First Purchase Profit from the first qualifying sale/purchase made by your new personally sponsored IR. The First Purchase Profit is the difference between the price of the first purchase of an IR (made at Retail Price) and the IR Discounted Price.

Dynamic Commission Chart

Level	Business Volume (BV)	Rank				
	Group Business Volume (GBV)	Bronze Star*	Silver Star*	Gold Star*	Platinum Star*	Diamond Star*
1	6,000 BV	VND 4,200,000	VND 4,720,000	VND 5,250,000	VND 5,770,000	VND 6,300,000
2	6,000 BV	VND 4,200,000	VND 4,720,000	VND 5,250,000	VND 5,770,000	VND 6,300,000
3	6,000 BV	VND 4,200,000	VND 4,720,000	VND 5,250,000	VND 5,770,000	VND 6,300,000
4	6,000 BV	VND 4,200,000	VND 4,720,000	VND 5,250,000	VND 5,770,000	VND 6,300,000
5	6,000 BV	VND 4,200,000	VND 4,720,000	VND 5,250,000	VND 5,770,000	VND 6,300,000
6	6,000 BV	10 EP*	10 EP*	10 EP*	10 EP*	10 EP*

* EP stands for e Voucher Points, which are used to redeem products in the QNET Redeem Store.
* IR must be Qualified and Activated, to start earning Dynamic Commission
* Income Disclaimer

Maximum Dynamic Commission according to Rank

Rank	Bronze Star	Silver Star	Gold Star	Platinum Star	Diamond Star
Payout per level*	VND 4,200,000	VND 4,720,000	VND 5,250,000	VND 5,770,000	VND 6,300,000
Maximised level per week*	40	50	60	70	80
Maximised payout per week*	VND 142,800,000 +60 EP	VND 198,240,000 +80 EP	VND 262,500,000 +100 EP	VND 340,430,000 +110 EP	VND 422,100,000 +130 EP

* Income Disclaimer

Q6 Rank Advancement Bonus

With Rank Advancement, you can be rewarded with cash plus eVoucher Points each week!

As you grow and advance in ranks, the amount paid per level increases, the number of weekly levels allowed increases, and the maximum weekly payout can be achieved.

It pays to Grow!

Quarterly Rank Advancement Requirements*

QUARTERLY RANK ADVANCEMENT REQUIREMENTS							
No	**QUALIFICATIONS**	**REMARKS**	**Bronze Star**	**Silver Star**	**Gold Star**	**Platinum Star**	**Diamond Star**
1	Personal Business Volume , BV *	BV achieved from personal purchases/retail sales from the Repeat e-Store	N/A	N/A	60	60	60
2	Level earned**	Number of levels earned.This is a one time requirement to be achieved in the Gold Star.	N/A	N/A	2**		
3	Number of Qualified Direct Referrals**	Numbers of new Qualified direct Referrals. This is a one time requirement to be achieved in the Silver Star.	N/A	3**			
4	Repeat Sales Points (RSP) *	as referred to the Sub-clause 7.04	N/A	50**	200	600	1,200
5	BV from new Direct Referrals *	Your BV achieved from the purchases of your direct Referrals from Qualify E-store and Repeat E-store	N/A	N/A	500	1,000	1,500
6	Group Repeat Business Volume (GRBV)*	Your BV achieved/earned from the Repeat Sales made by the Downlines under your lines of Referralship. For Gold Star Rank: 1,000 GRBV from the Repeat Sales within your network. For Platinum Star Rank: 15,000 GRBV with no more than 7,500 GRBV coming from each direct line of Referralship. This means that 15,000 GRBV must come from at least 2 or more direct Referral lines. For Diamond Star Rank: 50,000 GRBV with no more than 12,500 GRBV coming from each direct line of Referralship. This means that 50,000 GRBV must come from at least 4 or more direct Referral lines	N/A	N/A	1,000	15,000	50,000
7	Number of Indirect Referrals with new Rank Advancement *	Your indirect Referrals who advanced from Silver to Gold Star Rank and upwards.	N/A	N/A	N/A	30	90
8	Group Business Volume, BV*	For Platinum Star Rank: Achieve 120,000 BVs per week for 8 weeks within one (1) Quarter. For Diamond Star Rank: Achieve 180,000 BVs per week for 8 weeks within one (1) Quarter	N/A	N/A	N/A	120,000 BV	180,000 BV
9	Payout Rank Maintenance *	To become Platinum Star - From Gold Star rank, achieve Platinum Star requirements for 2 consecutive Quarters and become a Platinum Star from the beginning of the next Quarter. To become Diamond Star - From Platinum Star rank, achieve Diamond Star requirements for 4 consecutive Quarters and become a Diamond Star from the beginning of the next Quarter.	N/A	N/A	N/A	Achieve Platinum Star requirements for 2 consecutive Quarters	Achieve Diamond Star requirements for 4 consecutive Quarters

* Quarterly requirements (13 weeks)

** One time requirement

Quarterly Rank Maintenance Requirements*

COMPENS8

QUARTERLY RANK MAINTENANCE REQUIREMENTS						
QUALIFICATIONS	**REMARKS**	**Bronze Star**	**Silver Star**	**Gold Star**	**Platinum Star**	**Diamond Star**
Personal Business Volume , BV *	BV achieved from personal purchases/retail sales from the Repeat e-Store	N/A	N/A	60	60	60
Level earned**	Number of levels earned.This is a one time requirement to be achieved in the Gold Star.	N/A	N/A	2**		
Number of Qualified Direct Referrals**	Numbers of new Qualified direct Referrals. This is a one time requirement to be achieved in the Silver Star.	N/A	3**			
Repeat Sales Points (RSP) *	as referred to the Sub-clause 7.04	N/A	50**	200	600	1,200
BV from new Direct Referrals *	Your BV achieved from the purchases of your direct Referrals from Qualify E-store and Repeat E-store	N/A	N/A	500	1,000	1,500
Group Repeat Business Volume (GRBV)*	Your BV achieved/earned from the Repeat Sales made by the Downlines under your lines of Referralship. For Gold Star Rank: 1,000 GRBV from the Repeat Sales within your network. For Platinum Star Rank: 15,000 GRBV with no more than 7,500 GRBV coming from each direct line of Referralship. This means that 15,000 GRBV must come from at least 2 or more direct Referral lines. For Diamond Star Rank: 50,000 GRBV with no more than 12,500 GRBV coming from each direct line of Referralship. This means that 50,000 GRBV must come from at least 4 or more direct Referral lines	N/A	N/A	1,000	15,000	50,000
Number of Indirect Referrals with new Rank Advancement *	Your indirect Referrals who advanced from Silver to Gold Star Rank and upwards.	N/A	N/A	N/A	30	90
Group Business Volume, BV*	For Platinum Star Rank: Achieve 120,000 BVs per week for 8 weeks within one (1) Quarter. For Diamond Star Rank: Achieve 180,000 BVs per week for 8 weeks within one (1) Quarter	N/A	N/A	N/A	120,000 BV	180,000 BV

* Quarterly requirements (13 weeks)

** One time requirement

Q7 Year-Round Rewards

- Special Cash Incentives
- Discounts on Best-Sellers
- Fun and Exciting Promotions
- eVouchers for Product Redemption

There's always something fresh, new, and fun with Year-Round Rewards!

Q8 Travel Incentives

QNET celebrates milestones and leadership with travel awards.

Annual Reward Trips	
Platinum Star Fly-In	As a new QNET Platinum Star IR, you qualify for the VIP Tour at corporate headquarters, including free airfare and hotel accommodations for top-level leadership training.
Diamond Star Award Travel	Qualifying QNET Diamond Star IRs will enjoy an all-expense-paid trip for two to an exciting destination announced annually.
Leadership Celebration	Diamond Star IRs and Platinum Star IRs enjoy an exclusive leadership celebration in elite settings that inspire and connect the leadership team.

Terms and Conditions Apply

Terminology & Rules – Getting Started

Active IR	Any IR who generates a minimum of 60 BV per quarter from retail sales/personal purchases from the Repeat Virtual Store.
Activated IR	A Qualified IR who has at least two (2) Qualified Direct Referrals.
Enrol	To register as an IR into the QNET business
Independent Representative (IR)	A person who has enrolled to build a network by selling products and sponsoring others.
Qualified IR	An IR who has at least one (1) Account with the minimum qualifying 500 BV.

Terminology & Rules – Volume and Points

Referrer	An IR who refers Retail Customers or new IRs by helping them to become Independent Representatives of QNET.
Business Volume (BV)	The point value of a product used to qualify an Account and calculate dynamic commissions.
eVoucher Points (EP)	Points earned at every Level 6 of any given Commission Cycle, redeemable for products.
Group Repeat Business Volume	BV earned from repeat sales within your network.
Repeat Sales Points (RSP)	Points earned from repeat sales/personal purchases which are convertible into Cash or BV.

Terminology & Rules – Key Concept

Compression

When an IR does not meet the quarterly requirement of 60 BV, Active IRs below that him/her will move up to temporarily fill his/her position for commission purposes.